PRICING AND DELIVERY SCHEDULE

Proposal of: ____________________________________________

(Proposer Company Name)

To: The University of Texas at Arlington

Ladies and Gentlemen:

Having carefully examined all the specifications and requirements of this RFP and any attachments thereto, we propose to furnish the Operation and Management of Food Service Operations (Concessions) at Public Assembly Venues required pursuant to the above-referenced Request for Proposal upon the terms provided in our proposal detailed as follows:

Commissions/royalties

Proposer shall offer commissions/royalties based on revenues for services provided at the specified venues. Proposal should clearly detail the percentages to be paid to the University and any tiered structure or change from venue-to-venue or year-to-year. Proposal must also clearly delineate any costs to be incurred by the University.

Royalties/commissions are to be paid based on net sales which is defined as gross food, alcoholic beverage and non-alcoholic beverage revenue less all applicable sales taxes.

For financial evaluation purposes, the following average annual sales figures will be used to calculate estimated revenue. Be advised, these figures for College Park Center do not include the WNBA Dallas Wings games as the season has just started.

College Park Center: $245,000
Maverick Stadium: $58,000
Texas Hall: $23,000

Additional Financial Commitments

Proposer shall clearly identify any additional financial commitment(s) that will be offered to the University such as funds for capital improvements, sponsorships, scholarships, etc.